



### October 1 - 4, 2024

Johns Hopkins Carey Business School, 100 International Drive, Baltimore, MD 21201

### **Schedule of Events**

**TUESDAY OCTOBER 1, 2024** 

8 am Arrive at the Johns Hopkins Carey Business School

Light Breakfast will be available; full breakfast available at the Hyatt Place for those staying at the hotel

8:30 am Welcome and introduction

Elena Koustova, PhD, MBA

Director, Office of Translational Initiatives and Program Innovations, National Institute on Drug Abuse

Philip Phan, PhD

Director, Innovations for Substance Use Disorders Program and Alonzo and Virginia Decker Professor, Johns Hopkins Carey Business School

9:15 am Ice breaker and participant introductions

Supriya Munshaw, PhD

Assistant Director, Innovations for Substance Use Disorders Program and Associate Professor of Practice, Johns Hopkins Carey Business School

10 am Coffee break

10:15 am Lessons and Considerations for Trials from Someone with Lived Experiences

Kirsten Smith, PhD

Assistant Professor of Psychiatry and Behavioral Sciences, Johns Hopkins University School of Medicine







#### **Schedule of Events**

**TUESDAY OCTOBER 1, 2024 (continued)** 

11:15 am Who will pay for your innovation? Why is this question important and how does it affect product

development?

Jo Ellen Slurzberg

V.P. Global Health Policy and Reimbursement, JR Associates, Inc. Business Plan Advisor

and Research Associate

12:15 pm Lunch

1:15 pm Workshop: How to define the problem in terms of commercialization potential and why the

question matters

Philip Phan, PhD

Director, Innovations for Substance Use Disorders Program and Alonzo and Virginia Decker Professor,

Johns Hopkins Carey Business School

3:15 pm Coffee break

3:30 pm Site visit introduction and preparation

Kelly Dunn, PhD, MBA

Director, Innovations for Substance Use Disorders and Professor, Johns Hopkins School of Medicine

Supriya Munshaw, PhD

Associate Director, Innovations for Substance Use Disorders and Associate Professor of Practice, Johns

Hopkins Carey Business School

5 pm End of the day

Boxed Dinner will be available; space available for use until 9 pm









#### **Schedule of Events**

**WEDNESDAY OCTOBER 2, 2024** 

Times vary Clinical site visit departure

Time of departure will depend on the location. Please refer to the site visit document in Canvas for your

assignment and departure time.

12 pm Lunch at the Carey Business School

1 pm Conversation and insights into the substance use disorder treatment infrastructure

Marc Fishman, MD

Medical Director, Maryland Treatment Centers and Associate Professor of Psychiatry, Johns

Hopkins School of Medicine

2 pm Debriefing clinic site visits

Kelly Dunn, PhD, MBA

Director, Innovations for Substance Use Disorders and Professor, Johns Hopkins School of Medicine

Phillip Phan, PhD

Director, Innovations for Substance Use Disorders Program and Alonzo and Virginia Decker

Professor, Johns Hopkins Carey Business School

3:30 pm Coffee break

3:45 pm Workshop: Refining the problem definition

Phillip Phan, PhD

Director, Innovations for Substance Use Disorders Program and Alonzo and Virginia Decker

Professor, Johns Hopkins Carey Business School

5 pm End of the day

Boxed Dinner will be available; space available for use until 9 pm

Independent work

**Review Module 2 on Canvas before October 3** 



**Executive Education** 





#### **Schedule of Events**

**THURSDAY OCTOBER 3, 2024** 

8 am Arrive at the Johns Hopkins Carey Business School

Light Breakfast will be available; full breakfast available at the Hyatt Place for those staying at the hotel

8:30 am Workshop: Market Research Basics - Finding your TAM, SAM, SOM

Supriya Munshaw, PhD

Associate Director, Innovations for Substance Use Disorders and Associate Professor of Practice, Johns

Hopkins Carey Business School

11 am Evaluation of Digital Health Solutions for Substance Use Disorder Using a Diffusion of Innovations

**Framework** 

**Amanda Stellman** 

Technology Licensing Analyst, Johns Hopkins Technology Ventures

**Cathy Sun** 

Marketing Strategy Associate, Johns Hopkins Medicine International

12 pm Lunch

1 pm Intellectual Property and its relationship to the University

**Andrew Wichmann** 

Senior Intellectual Property and Licensing Manager, Digital Technology, Johns Hopkins Technology

Ventures

2 pm Regulatory Strategy for Digital Health Innovations

Stacie Gutowski, PhD

Program Officer, Office of Translational Initiatives and Program Innovations, NIDA

3 pm Coffee break

3:15 pm Round robin office hours with NIDA and I4SUD instructors

5:30 pm Networking happy hour



**Executive Education** 





#### **Schedule of Events**

FRIDAY OCTOBER 4, 2024

8 am Arrive at the Johns Hopkins Carey Business School

Light Breakfast will be available; full breakfast available at the Hyatt Place for those staying at the hotel

8:30 am Workshop: The elements of pitch design

Supriya Munshaw, PhD

Associate Director, Innovations for Substance Use Disorders and Associate Professor of

Practice, Johns Hopkins Carey Business School

10 pm Coffee break

10:15 pm Team slide presentations

12 pm Wrap-up and group photo

12:30 pm Boxed lunch and program evaluation

1:00 pm Departure

